FINANCIAL STATEMENTS

Snowmass Mountain

Condominium Association, Inc.

For The Year Ended September 30, 2018

SNOWMASS MOUNTAIN CONDOMINIUM ASSOCIATION, INC.

FINANCIAL STATEMENTS

For the Year Ended September 30, 2018

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Independent Accountant's Review Report

Directors and Owners Snowmass Mountain Condominium Association, Inc. Snowmass Village, CO 81615

Ladies and Gentlemen:

We have reviewed the accompanying financial statements of Snowmass Mountain Condominium Association, Inc., which comprise the balance sheet as of September 30th, 2018, and the related statement of owners' support, revenue, expenses and changes in fund balances and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Association management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as the basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion on the Financial Statements

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.



Snowmass Mountain Condominium Association, Inc. Page 2

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the information about future major repairs and replacements of common property on page 13 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Such information is the responsibility of management. We have not audited, reviewed, or compiled the required supplementary information and do not express an opinion, a conclusion, nor provide any assurance on it.

Supplementary Information

The supplementary information in the schedules of operating fund administrative, utilities, labor, maintenance, and major maintenance/reserve expenses is presented for purposes of additional analysis and is not a required part of the basic financials statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The supplementary information has been subjected to the review procedures applied in our review of the basis financial statements. We are not aware of any material modifications that should be made to the supplementary information. We have not audited the supplementary information and do not express an opinion on it.

Brian Smith CPA, P.C. Basalt, CO 81621

Brian Smith CPA

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January 9, 2019

SNOWMASS MOUNTAIN CONDOMINIUM ASSOCIATION, INC. BALANCE SHEET

September 30, 2018

(With Comparative Totals for 2017)

| | September 30, 2018 Total Operating Replacement All Fund Fund Funds | | | | For Comparative Purposes Only 2017 Total All Funds | | |
|---|---|--------------------------|----|-------------|--|----|----------------------------|
| | | | - | | | | |
| ASSETS | | | | | | | |
| Cash (Note 1 & Note 5) Accounts Receivable - Owners (Note 6) Prepaid Expenses | \$ | 162,250 9,610 300 | \$ | 250,004 | \$ 412,254 9,610 300 | \$ | 370,313 5,645 32,567 |
| TOTAL ASSETS | \$ | 172,160 | \$ | 250,004 | \$ 422,164 | \$ | 408,525 |
| LIABILITIES & FUND BALANCES | | | | | | | |
| Accounts Payable Deposits Deferred Assessment Income | \$ | 33,386 1,800 3,767 | \$ | - - - | \$ 33,386 1,800 3,767 | \$ | 52,546 1,500 8,550 |
| TOTAL LIABILITIES | \$ | 38,953 | \$ | - | \$ 38,953 | \$ | 62,596 |
| FUND BALANCES (Notes 1 & 2) | \$ | 133,207 | \$ | 250,004 | \$ 383,211 | \$ | 345,929 |
| TOTAL LIABILITIES & FUND BALANCES | \$ | 172,160 | \$ | 250,004 | \$ 422,164 | \$ | 408,525 |

SNOWMASS MOUNTAIN CONDOMINIUM ASSOCIATION, INC. STATEMENT OF OWNERS' SUPPORT AND REVENUES, EXPENSES, AND CHANGES IN FUND BALANCES

For the Year Ended September 30, 2018 (With Comparative Totals for 2017)

| | For the Year Ended September 30, 2018 | | | | | For Comparative Purposes Only 2017 | | |
|---|--|--|----------------|--------------------------|-----------------------|---|-----------------------|--|
| | C | perating Fund | ng Replacement | | Total All Funds | | Total All Funds | |
| OWNERS' SUPPORT AND REVENUE | | | | | | | | |
| Owners' Assessments Utilities Assessments Rental Income - Manager (Note 4) Interest Income Other Income | \$ | 390,391 57,070 19,800 12 1,071 | \$ | 152,750 - - 231 | \$ | 543,141 57,070 19,800 243 1,071 | \$ | 523,403 55,165 21,600 184 11,288 |
| TOTAL OWNERS' SUPPORT AND REVENUE | \$ | 468,344 | \$ | 152,981 | \$ | 621,325 | \$ | 611,640 |
| EXPENSES | | | | | | | | |
| Administrative Utilities Supplies and Contract Services Labor Special Projects | | 155,339 190,602 36,129 94,005 | | - - - 107,968 | | 155,339 190,602 36,129 94,005 107,968 | | 113,990 180,845 50,731 105,715 167,717 |
| TOTAL EXPENSES | \$ | 476,075 | \$ | 107,968 | \$ | 584,043 | \$ | 618,998 |
| EXCESS (DEFICIENCY) OF OWNERS' SUPPORT AND REVENUE OVER EXPENSES | \$ | (7,731) | \$ | 45,013 | \$ | 37,282 | \$ | (7,358) |
| BEGINNING FUND BALANCES | | 95,898 | | 250,031 | | 345,929 | | 353,287 |
| TRANSFERS (Note 1) | | 45,040 | | (45,040) | | | | |
| ENDING FUND BALANCES | \$ | 133,207 | \$ | 250,004 | \$ | 383,211 | \$ | 345,929 |

SNOWMASS MOUNTAIN CONDOMINIUM ASSOCIATION, INC. STATEMENT OF CASH FLOWS

For the Year Ended September 30, 2018 (With Comparative Totals for 2017)

| | For the Year Ended September 30, 2018 | | | | | | For Comparative Purposes Only 2017 | |
|---|--|----------------------------|---------------------|-------------|-----------------------|----------------------------|------------------------------------|-------------------------------|
| | | | Replacement Fund | | Total All Funds | | Total All Funds | |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | | | | |
| Excess (Deficiency) of owners' support and revenue over expenses | \$ | (7,731) | \$ | 45,013 | \$ | 37,282 | \$ | (7,358) |
| (INCREASE) DECREASE IN: Accounts Receivable - Owners | | (3,965) | | - | | (3,965) | | (2,491) |
| Allowance for Doubtful Accounts Prepaid Expenses | | 32,267 | | - | | 32,267 | | (18,029) |
| INCREASE (DECREASE) IN: Accounts Payable Deposits Deferred Assessment Income | | (19,160) 300 (4,783) | | - - - | | (19,160) 300 (4,783) | | 33,207 (1,900) (14,400) |
| NET CASH FLOWS FROM (USED BY) OPERATING ACTIVITIES | \$ | (3,072) | \$ | 45,013 | \$ | 41,941 | \$ | (10,971) |
| CASH FLOWS USED BY FINANCING ACTIVITIES Fund Transfers | \$ | 45,040 | \$ | (45,040) | \$ | <u>-</u> | \$ | |
| NET CASH FLOWS FROM (USED) BY FINANCING ACTIVITIES | \$ | 45,040 | \$ | (45,040) | \$ | | \$ | |
| NET INCREASE (DECREASE) IN CASH | \$ | 41,968 | \$ | (27) | \$ | 41,941 | \$ | (10,971) |
| Cash at beginning of year | | 120,282 | | 250,031 | | 370,313 | | 381,284 |
| Cash at end of year | \$ | 162,250 | \$ | 250,004 | \$ | 412,254 | \$ | 370,313 |

SNOWMASS MOUNTAIN CONDOMINIUM ASSOCIATION, INC. NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2018

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Snowmass Mountain Condominium Association, Inc. (the Association) was incorporated in 1973, under the Colorado Nonprofit Act. The Association manages 60 individually owned units in the resort town of Snowmass Village, Colorado. Primary use of the property is for personal and guest of owner use, although some owners participate in a rental program managed by themselves and others. Rental activity is not a part of these financial statements.

The Association prepares its financial statements on the accrual basis and in accordance with the principles of fund accounting. Fund accounting requires that resources be classified into funds according to their nature and purpose. The Association has established two funds:

OPERATING FUND:

The purpose of the Operating Fund is to operate and maintain the real estate and common elements. The primary source of revenue for the Operating Fund is from owner assessments.

REPLACEMENT FUND:

The purpose of the Replacement Fund is to provide for future major repairs, replacements, and improvements. The primary source of revenue for the Replacement Fund is from owner assessments.

CAPITALIZATION POLICY AND DEPRECIATION

Real property acquired by the original homeowners from the developer have not been capitalized on the Association's financial statements, however, the Association has the responsibility to maintain all exterior replacements and improvements.

Selected real and common area property originally acquired from the developer and property acquired through the exterior replacement and improvement programs are included in the capital reserve/replacement study. See Note 2 for more detail.

CASH AND CASH EQUIVALENTS

For purposes of the statement of cash flows, the Association considers all investments with a maturity of three months or less to be cash equivalents.

USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

SNOWMASS MOUNTAIN CONDOMINIUM ASSOCIATION, INC. NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2018

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CON'T)

Assessments either billed or collected for a period after the current year are considered a liability, deferred assessments.

NOTE 2 - REPLACEMENT FUND PROGRAM

The Association maintains replacement/reserve funds for the future replacement and improvement of real property. During the year ended September 30, 2018, \$152,750 of the assessments to owners was assessed for the replacement fund. There were replacement fund expenditures of \$107,968.

An independent study was conducted on September 12, 2015 to determine the projected timing and costs of future major repairs, replacements and improvements. Actual expenditures, however, may vary from the estimated amounts and the variations may be material. Therefore, amounts accumulated in the replacement fund may not be adequate to meet future needs. If additional funds are needed, however, the Association has the right, subject to member approval, to increase regular assessments or levy special assessments, or it may delay major repairs and replacements until funds are available.

NOTE 3 - INCOME TAXES

Assessment income for operations and replacement funding is exempt from Federal and State income taxes under Revenue Ruling 70-604 and 75-371, respectively, provided the specific requirements of these rulings are followed. However, investment income and other non-assessment income including interest are taxed at the normal corporate rates. For the year ended September 30, 2018, the Association's net taxable income (loss) before net operating loss deduction was \$5,436. The association has a \$431,131 net operating loss carryover which begins to expire in 2027.

The Association adopted the new accounting for uncertainty in income tax guidance, which clarifies the accounting and recognition for tax positions taken or expected to be taken on its income tax returns. The Association's federal income tax returns for the last three years remain open to examination by the Internal Revenue Service; state income tax returns for the last four years are open to examination. In evaluating the Associations' tax provisions and accruals, the Association believes that its estimates are appropriate based on current facts and circumstances.

SNOWMASS MOUNTAIN CONDOMINIUM ASSOCIATION, INC. NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2018

NOTE 4 - RENTAL INCOME

One of the condominium units was contributed to the Association by the developer and is owned in common by all Association owners. The Association rents this unit to its management company. Rental income for the year ended September 30, 2018, was \$19,800.

NOTE 5 – CONCENTRATIONS OF CREDIT RISK

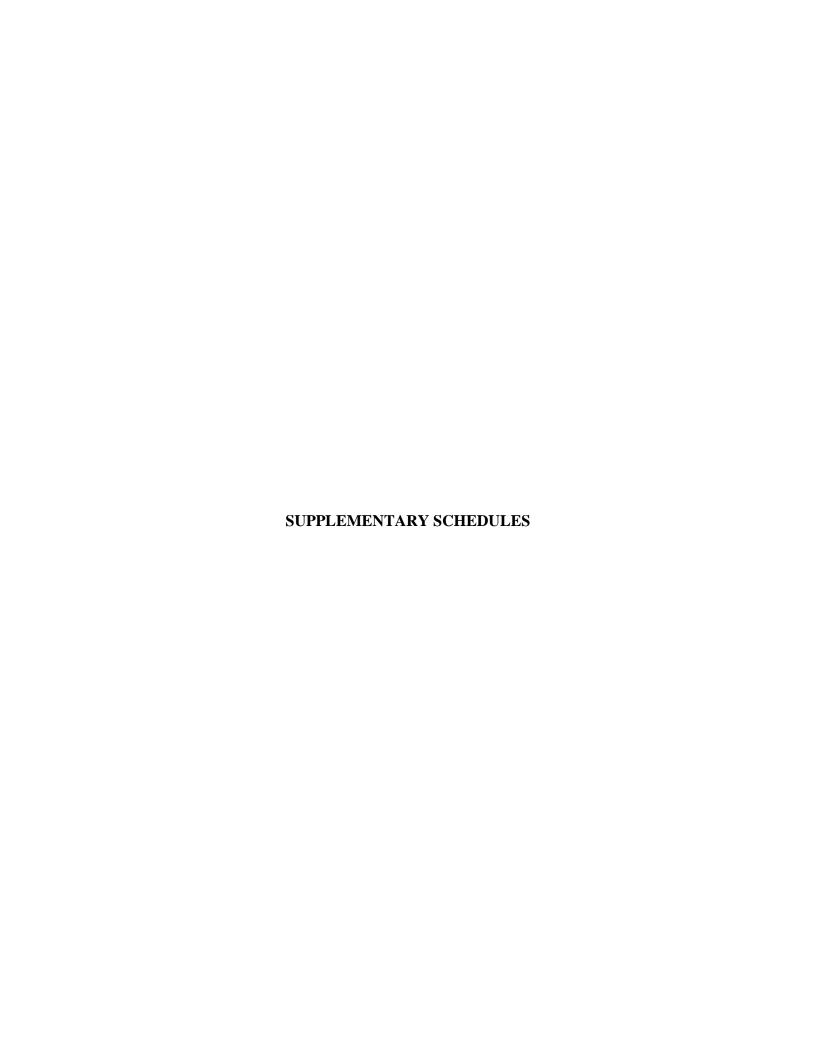
The Association maintains its cash balances in multiple financial institutions located in Aspen and Snowmass Village, Colorado. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. At September 30, 2018 the Association's uninsured cash balance totaled \$141,392.

NOTE 6 – ACCOUNTS RECEIVABLE

At September 30, 2018, \$5,000 of accounts receivable were outstanding for more than 90 days.

NOTE 7 – DATE OF MANAGEMENT'S REVIEW

In preparing the financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through January 9, 2019, the date that the financial statements were available to be issued.



SNOWMASS MOUNTAIN CONDOMINIUM ASSOCIATION, INC. SUPPLEMENTARY SCHEDULES

SCHEDULES OF OPERATING FUND ADMINISTRATIVE, UTILITIES, SUPPLIES & CONTRACT SERVICES, LABOR, AND SPECIAL PROJECTS EXPENSES

For The Year Ended September 30, 2018 (With Comparative Totals for 2017)

| | | | | Comparative poses Only |
|--|----------|-----------------|----|------------------------|
| | | 2018 | | 2017 |
| ADMINISTRATIVE EXPENSES | | | | |
| Managing Agent Fee | \$ | 67,320 | \$ | 66,100 |
| Accounting | Ψ | 4,300 | Ψ | 4,165 |
| Bank Charges | | 565 | | 299 |
| Directors' Meetings | | 1,819 | | 1,953 |
| Insurance | | 78,475 | | 37,074 |
| Legal | | 341 | | 2,172 |
| Office Supplies | | 1,558 | | 990 |
| Miscellaneous | | 361 | | 457 |
| Website Maintenance | | 600 | | 780 |
| TOTAL ADMINISTRATIVE | \$ | 155,339 | \$ | 113,990 |
| VIEW VIEW DATE OF THE PROPERTY | | | | |
| UTILITIES EXPENSES Electric (Association and Owner) | \$ | 53,785 | \$ | 47,836 |
| Firewood | φ | 2,638 | φ | 2,425 |
| Natural Gas (Association and Owner) | | 39,381 | | 41,022 |
| Telephone | | 3,267 | | 3,012 |
| Trash Service | | 6,336 | | 7,962 |
| Television Cable/Internet | | 42,854 | | 38,599 |
| Water & Sanitation | | 42,341 | | 39,989 |
| TOTAL UTILITIES | \$ | 190,602 | \$ | 180,845 |
| | | | | |
| SUPPLIES & CONTRACT SERVICES EXPENSES | | | | |
| Boiler Service/Inspection | \$ | 8,331 | \$ | 15,383 |
| Chimney/Window Cleaning | | 4,078 | | 2,500 |
| Contract Services | | 399 | | 11,614 |
| Fire Saftey/Monitoring | | 7,590 | | 6,541 |
| Landscaping Supply & Irrigation | | 2,214 | | 1,386 |
| Maintenance Supply Pest Control | | 7,607 | | 3,397 |
| Pool, Jacuzzi, Sauna Supplies | | 1,485 3,186 | | 1,620 1,327 |
| Sewer line Maintenance | | 668 | | 5,063 |
| Snow Removal Services | | - | | 1,185 |
| Housekeeping Services | | 167 | | 715 |
| Snowmelt Maintenance | | 404 | | 715 |
| TOTAL SUPPLIES & CONTRACT SERVICES | \$ | 36,129 | \$ | 50,731 |
| | | : | | |
| LABOR EXPENSES | | | | |
| Common Area Labor | \$ | 29,432 | \$ | 32,138 |
| Housekeeping/Amenity Labor | | 9,876 | | 11,436 |
| Landscaping Labor | | 13,229 | | 11,549 |
| Pool/Spa Labor | | 19,175 | | 26,025 |
| Patrol/Security | | 3,447 | | 4,505 |
| Property Insp & Repairs Maint | | 15,897 | | 15,270 |
| Snow Removal Labor TOTAL LABOR | \$ | 2,949 94,005 | \$ | 4,792 105,715 |
| TOTAL LABOR | J | 94,003 | Þ | 103,713 |
| SPECIAL PROJECTS EXPENSES | | | | |
| Major Maintenance Projects | \$ | 105,349 | \$ | 36,545 |
| Chimney Flue | | 372 | | 1,158 |
| Hot Water Heater Replacement | | 1,850 | | 29,613 |
| Irrigation/Landscaping | | - | | 10,235 |
| Wood Deck - Units | | - | | 74,834 |
| Amenity Bldg Remodel | | - | | 7,176 |
| Heat Tape and Gutter Upgrade | | - | | 5,336 |
| Sewer Line Repairs | | 397 | | 1,130 |
| Pool Upgrade/Deck Repair | ф. | 107.000 | ф. | 1,690 |
| TOTAL SPECIAL PROJECTS EXPENSES | \$ | 107,968 | \$ | 167,717 |

SNOWMASS MOUNTAIN CONDOMINIUM ASSOCIATION, INC. SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS

September 30, 2018

Management engaged an independent engineering firm to conduct a study on September 12, 2015 to estimate the remaining useful lives and the replacement cost of the components of common property. Per management the remaining useful lives are reduced each year. The following table is based on the study and presents significant information about the components of common property. There is a reasonable possibility that these estimates could change materially from what has been professionally estimated.

| | Estimated | Estimated | | |
|--------------------------------|------------------|------------------|-----------|--|
| | Remaining Useful | Current | | |
| Component | Life (Years) | Replacement Cost | | |
| Painted Surfaces | 0 | \$ | 180,000 | |
| Siding Materials | 0 | | 25,000 | |
| Decking | 0 | | 100,000 | |
| Water Heaters/Boilers/Solar | 0 to 9 | | 152,000 | |
| Pool/Spa | 5 | | 300,000 | |
| Roofing | 2 | | 255,250 | |
| Clubhouse | 0 | | 70,000 | |
| Lighting | 5 to 13 | | 69,200 | |
| Exterior Doors & Windows | 7 to 12 | | 820,000 | |
| Building gutters and heat tape | 2 to 4 | | 170,540 | |
| Fire Protection System | 0 to 13 | | 24,000 | |
| Pool House Replacement | 0 | | 7,000 | |
| | | \$ | 2,172,990 | |